

Consolidated Farm Report for LUDF DSM 2022/2023 Season



Monthly Overview

	KPI		March Plan	March Actual		April Forecast
	Milking Cows	COWS	547	530	•	456
	Dry Cows	COWS	0	0		0
	Total Cows	COWS	547	530		456
	Grazing Area	ha	157	154		152
	Cows/ha	cows/ha	3.5	3.5		3.1
	Pasture End Cover	kgDM/ha	2,334	2,411		2,473
	Pasture Net Growth	kgDM/ha/d	61.8	58.3		47.2
	Total Demand	kgDM	328,787	315,960		278,133
Production						
	Milks Solids Total	kg	26,297	24,599	•	20,203
	Milk Solids/cow/d	kg/cow/d	1.48	1.53	•	1.35
	Milk Solids/ha/d	kg/ha/d	5.30	4.96	•	4.21
Feed Use						
	Pasture	kgDM/milker	16.8	15.6		14.2
	Concentrates	kgDM/milker	0.0	0.0		0.0
	Pasture Silage	kgDM/milker	2.7	3.6		5.0
	Maize Silage	kgDM/milker	0.0	0.0		0.0
	Hay/Straw	kgDM/milker	0.0	0.0		0.0
	PKE	kgDM/milker	0.0	0.0		0.0
	Crop	kgDM/milker	0.0	0.0		0.0
	Other	kgDM/milker	0.0	0.0		0.0
	Total	kgDM/milker	19.5	19.2	•	19.2
Feed Conversion Efficiency		kgDM/kgMS	12.5	12.8	•	13.8

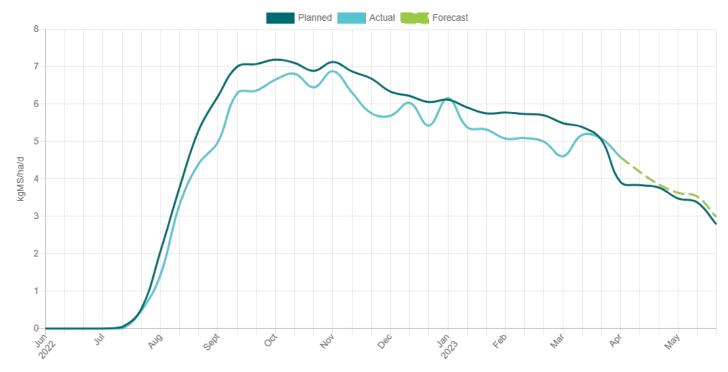
Compare Physical Summary (Season)

Stocking Rate cows/ha 3.5 3.4 -0.1 Comp Stocking Rate kg Lvt/P DM 78.4 78.2 -0.2 Pot Pasture Growth t DM/ha 18.6 17.4 -0.1 Nitrogen Use (Season) kg Nha 161 17.2 111 Nitrogen Use (YTD) kg Nha 155 151 -4 Tece kg DM/kg MS 12.9 13.3 0.4 Herd Jul Cow Numbers (15.10) cows 560 561 1 Peak Cows Milked cows 560 561 -19 Days In Milk days 280 271 -9 Lwt Per Ha kg/ha 1,666 -161 -66 Production MS/tok kg/a 1,666 -18 -18 MS/cow kg/cow/day 2.12 2.04 -0.08 -18 MS/cow kg/cow/day 2.12 2.04 -0.08 -22 MS/cow kg/cow/day 2.12 2.04 -0.08 <td< th=""><th></th><th></th><th></th><th>Plan</th><th>Actual/Forecast</th><th>Difference</th></td<>				Plan	Actual/Forecast	Difference
Comp Stocking Name kg Lvt/t DM 78.4 78.2 -0.2 Pot Pasture Growth t DM/ha 18.6 17.4 -1.2 Nitrogen Use (Seaor) kg N/ha 161 17.2 11 Nitrogen Use (YED) kg N/ha 165 151 -4 FCE kg DM/kg MS 12.9 13.3 04 Herd Jul Cow Numbers (1st July) cows 560 561 1 Peak Cows Milked cows 560 561 1 Days In Milk days 280 271 -9 Lwt Per Ha kg/ha 1,684 1,618 -66 Production MS Total kg/cow 476 458 -18 MS/brak kg/cow 476 458 -18 -66 MS/brak kg/cow 476 458 -18 -66 MS/brak kg/cow 476 458 -18 -66 MS/brak kg/cow 476 66 -02 -78 <td>Farm</td> <td>Effective Area</td> <td>ha</td> <td>160</td> <td>160</td> <td></td>	Farm	Effective Area	ha	160	160	
Pot Pasture Growth tDM/ha 18.6 17.4 1.2 Nitrogen Use (Season) kg N/ha 161 172 111 Nitrogen Use (Season) kg N/ha 155 151 -4 Herd Jul Cow Numbers (1st July) cows 560 561 1 Peak Cows Milked cows 560 541 -19 Days In Milk days 280 271 -9 Days In Milk days 280 271 -9 Days In Milk days 280 271 -9 Days In Milk days 286 247.932 -18.720 Production MS Total kg /ha 1.666 1.550 -116 MS/cow kg/cow/day 2.12 2.04 -0.08 MS/cow kg/cow/day 2.12 2.04 -0.08 MS/cow kg/cow/day 2.12 2.04 -0.08 MS/cow MS/cow 0.9 0.9 -3.2 Grazing/cow *		Stocking Rate	cows/ha	3.5	3.4	-0.1
Nitrogen Use (Season) kg Nha 161 172 11 Nitrogen Use (YTD) kg Nha 155 151 -4 FCE kg DM/kg MS 129 13.3 0.4 Herd Jul Cow Numbers (151July) cows 560 561 1 Peak Cows Milked cows 560 541 -19 Days In Milk dows 280 271 -9 Lett Per Ha kg/ha 1,668 1,618 -66 Production MS Total kg 266,652 247,932 -18,720 MS Peak kg/ba 1,666 1,550 -116 MS/cow kg/ba 1,666 1,550 -116 MS/kow kg/cow 476 458 -18 MS/kow kg/cow 476 458 -18 MS/kow kg/cow 4.6 -02 -18 MS/kow kg/cow 4.6 -02 -18 MS/kow MS Peak 10/kow <td< td=""><td></td><td>Comp Stocking Rate</td><td>kg Lwt/t DM</td><td>78.4</td><td>78.2</td><td>-0.2</td></td<>		Comp Stocking Rate	kg Lwt/t DM	78.4	78.2	-0.2
Nitrogen Use (YTD) kg Nha 155 151 -4 FEE kg DM/kg MS 12.9 13.3 0.4 Herd Jul Cow Numbers (1st Jul) cows 560 561 1 Peak Cows Milked cows 560 561 199 Days In Milk days 280 271 -99 Days In Milk days 280 247,932 -18,720 Production MS Total kg/ha 1,666 1,515 -116 MS/cow kg/cow 476 458 -18,720 MS Peak kg/cow 476 458 -18,720 MS/cow kg/cow 476 458 -18,720 MS/cow kg/cow 476 458 -18,720 MS/cow kg/cow 476 458 -18,720 Grazing/cow* kg/cow 476 458 -18,720 Grazing/cow* kg/cow 41 60 -02 Grazing/cow* tDM/cow 4.8		Pot Pasture Growth	t DM/ha	18.6	17.4	-1.2
FCE kg DM/kg MS 12.9 13.3 0.4 Herd Jul Cow Numbers (1st July) cows 560 561 1 Peak Cows Milked cows 560 541 -19 Days In Milk days 280 271 -9 Likt Per Ha kg/ha 1,684 1,618 -66 Production MS Total kg 266,652 247,932 -18,720 MS/ha kg/ha 1,666 1,550 -116 MS/cow kg/cow/ 476 458 -18 MS Peak kg/cow/day 2.12 2.04 -0.08 MS Peak kg/cow/day 0.9 0.9 -0.2 Grazing/cow + t DM/cow		Nitrogen Use (Season)	kg N/ha	161	172	11
Herd Jul Cow Numbers (1st July) cows 560 561 1 Peak Cows Milked cows 560 541 -19 Days In Milk days 280 271 -9 Lwt Per Ha kg/ha 1.684 1.618 -66 Production MS Total kg 266,652 247,932 -18,720 MS/ha kg/ha 1.666 1,550 -116 MS/cow kg/cow 476 458 -18 MS/Lwt % 99.0 95.8 -32 Feeding Pasture/cow * t DM/cow 4.8 4.6 -02 MS/Lwt % 99.0 95.8 -32 Steeding Pasture/cow * t DM/cow 0.4 0.6 0.2 Grazing/cow * t DM/cow 0.9 0.9 - - Total Feed/cow * t DM/cow 6.1 6.1 - - Pasture/ha t DM/ha 1.9 2.2 0.3 - Grazing/cow * t DM/cow		Nitrogen Use (YTD)	kg N/ha	155	151	-4
Peak Cows Miked cows 560 541 -19 Days In Milk days 280 271 -9 Lwt Per Ha kg/ha 1,684 1,618 -66 Production MS Total kg 266,652 247,932 -18,720 MS/ha kg/cow 476 458 -116 MS/cow kg/cow 476 458 -18 MS Peak kg/cow/day 2.12 2.04 -0.08 MS Peak kg/cow/day 2.12 2.04 -0.08 MS/Lwt % 99.0 95.8 -3.2 Feeding Pasture/cow* t DM/cow 4.8 4.6 -0.02 Supp/cow* t DM/cow 0.4 0.6 0.2 Grazing/cow* t DM/cow 0.9 0.9 -2.2 Grazing/cow* t DM/ha 17.0 15.6 -1.4 Supp/ha t DM/ha 19 2.2 0.3 Grazing/ha t DM/ha 5.3 <t< td=""><td></td><td>FCE</td><td>kg DM/kg MS</td><td>12.9</td><td>13.3</td><td>0.4</td></t<>		FCE	kg DM/kg MS	12.9	13.3	0.4
Days In Milkdays280271-9Lwt Per Hakg/ha1,6841,618-66ProductionMS Totalkg266,652247,932-18,720MS/takkg/ha1,6661,550-116MS/cowkg/cow/day2.122.04-0.08MS/Lut%99.095.8-32FeedingPasture/cow*t DM/cow0.4-0.02Supp/cow*t DM/cow0.4-0.6-0.2Grazing/cow*t DM/cow0.4-0.6-0.2Total Feed/cow*t DM/cow0.9-0.9-0.9Total Feed/cow*t DM/ha1.9-0.2-0.3Grazing/hat DM/ha1.92.20.3Grazing/hat DM/ha1.9-0.2-0.3Grazing/hat DM/ha1.9-0.4-0.8Kt Feed/ha%21.0 <td>Herd</td> <td>Jul Cow Numbers (1st July)</td> <td>COWS</td> <td>560</td> <td>561</td> <td>1</td>	Herd	Jul Cow Numbers (1st July)	COWS	560	561	1
Lwt Per Ha kg/ha 1,684 1,618 -66 Production MS Total kg 266,652 247,932 -18,720 MS/ha kg/ha 1,666 1,550 -116 MS/cow kg/cow 476 458 -18 MS Peak kg/cow/day 2.12 2.04 -0.08 MS/Lwt % 99.0 95.8 -3.2 Feeding Pasture/cow* t DM/cow 4.8 4.6 -0.2 Supp/cow* t DM/cow 0.4 0.6 0.2 Grazing/cow* t DM/cow 0.4 0.6 0.2 Grazing/cow* t DM/cow 0.4 0.6 0.2 Grazing/cow* t DM/cow 0.9 0.9 -1.4 Supp/row* t DM/cow 6.1 6.1 -1.4 Grazing/ha t DM/ha 1.9 2.2 0.3 Grazing/ha t DM/ha 5.3 5.6 0.3 Grazing/ha t DM/ha 5.3		Peak Cows Milked	COWS	560	541	-19
Production MS Total kg 266,652 247,932 -18,720 MS/ha kg/ha 1,666 1,550 -116 MS/cow kg/cow 476 458 -18 MS Peak kg/cow/day 2.12 2.04 -0.08 MS/Lwt % 99.0 95.8 -3.2 Feeding Pasture/cow* t DM/cow 4.8 4.6 -0.2 Supp/cow* t DM/cow 0.4 0.6 0.2 Grazing/cow* t DM/cow 0.9 0.9 - Total Feed/cow* t DM/ha 17.0 15.6 -1.4 Supp/ha t DM/ha 1.9 2.2 0.3 Grazing/na t DM/ha 5.3 5.6 0.3 Grazing/ha t DM/ha 5.3 5.6 0.3 Grazing/ha t DM/ha 24.2 23.4 -0.8 Ext Feed % * % 21.0 24.7 3.7 Bought Feed % * % 9.9 1		Days In Milk	days	280	271	-9
MS/ha kg/ha 1,666 1,550 116 MS/cow kg/cow 476 458 -18 MS Peak kg/cow/day 2.12 2.04 -0.08 MS/Lwt % 99.0 95.8 -3.2 Feeding Pasture/cow* t DM/cow 4.8 4.6 -0.2 Supp/cow* t DM/cow 0.4 0.6 0.2 Grazing/cow* t DM/cow 0.9 0.9 - Total Feed/cow* t DM/ha 17.0 15.6 -1.4 Supp/ha t DM/ha 1.9 2.2 0.3 Grazing/ha t DM/ha 5.3 5.6 0.3 Grazing/ha t DM/ha 5.3 5.6 0.3 Grazing/ha t DM/ha 5.3 5.6 0.3 Grazing/ha t DM/ha 24.2 23.4 -0.8 Ext Feed % * % 21.0 24.7 3.7 Bought Feed % * % 9.9 13.7 3.8		Lwt Per Ha	kg/ha	1,684	1,618	-66
MS/cow kg/cow 476 458 -18 MS Peak kg/cow/day 2.12 2.04 -0.08 MS/Lwt % 99.0 95.8 -3.2 Feeding Pasture/cow* t DM/cow 4.6 -0.2 Supp/cow* t DM/cow 0.4 0.6 0.2 Grazing/cow* t DM/cow 0.9 0.9 0.2 Total Feed/cow* t DM/cow 6.1 6.1 -0.2 Pasture/ha t DM/ha 1.9 2.2 0.3 Grazing/ha t DM/ha 5.3 5.6 0.3 Grazing/ha t DM/ha 24.2 23.4 -0.8 Ext Feed % * % 21.0 24.7 3.7 Bought Feed % * % 9.9 13.7 3.8	Production	MS Total	kg	266,652	247,932	-18,720
MS Peak kg/cow/day 2.12 2.04 -0.08 MS/Lwt % 99.0 95.8 -3.2 Feeding Pasture/cow* t DM/cow 4.8 4.6 -0.2 Supp/cow* t DM/cow 0.4 0.6 0.2 Grazing/cow* t DM/cow 0.9 0.9 0.9 Total Feed/cow* t DM/cow 6.1 6.1 - Pasture/ha t DM/ha 1.9 2.2 0.3 Grazing/ha t DM/ha 5.3 5.6 0.3 Grazing/ha t DM/ha 5.3 5.6 0.3 Grazing/ha t DM/ha 5.3 5.6 0.3 Grazing/ha t DM/ha 24.2 23.4 -0.8 Ext Feed % * % 21.0 24.7 3.7 Bought Feed % * % 9.9 13.7 3.8		MS/ha	kg/ha	1,666	1,550	-116
MS/Lwt % 99.0 95.8 -3.2 Feeding Pasture/cow* t DM/cow 4.8 4.6 -0.2 Supp/cow* t DM/cow 0.4 0.6 0.2 Grazing/cow* t DM/cow 0.9 0.9 0.9 Total Feed/cow* t DM/cow 6.1 6.1		MS/cow	kg/cow	476	458	-18
Peeding Pasture/cow * t DM/cow 4.8 4.6 -0.2 Supp/cow * t DM/cow 0.4 0.6 0.2 Grazing/cow * t DM/cow 0.9 0.9 0.9 Total Feed/cow * t DM/cow 6.1 6.1 0.2 Pasture/ha t DM/ha 17.0 15.6 -1.4 Supp/ha t DM/ha 1.9 2.2 0.3 Grazing/ha t DM/ha 5.3 5.6 0.3 Grazing/ha t DM/ha 24.2 23.4 -0.8 Ext Feed % * % 21.0 24.7 3.7 Bought Feed % * % 9.9 13.7 3.8		MS Peak	kg/cow/day	2.12	2.04	-0.08
Supp/cow * t DM/cow 0.4 0.6 0.2 Grazing/cow * t DM/cow 0.9 0.9 0.9 Total Feed/cow * t DM/cow 6.1 6.1 7.4 Pasture/ha t DM/ha 17.0 15.6 -1.4 Supp/ha t DM/ha 1.9 2.2 0.3 Grazing/ha t DM/ha 5.3 5.6 0.3 Total Feed/ha t DM/ha 24.2 23.4 -0.8 Ext Feed % * % 21.0 24.7 3.7 Bought Feed % * % 9.9 13.7 3.8		MS/Lwt	%	99.0	95.8	-3.2
Grazing/cow * t DM/cow 0.9 0.9 Total Feed/cow * t DM/cow 6.1 6.1 Pasture/ha t DM/ha 17.0 15.6 -1.4 Supp/ha t DM/ha 1.9 2.2 0.3 Grazing/ha t DM/ha 5.3 5.6 0.3 Total Feed/ha t DM/ha 24.2 23.4 -0.8 Ext Feed % * % 21.0 24.7 3.7 Bought Feed % * % 9.9 13.7 3.8	Feeding	Pasture/cow *	t DM/cow	4.8	4.6	-0.2
Total Feed/cow * t DM/cow 6.1 6.1 Pasture/ha t DM/ha 17.0 15.6 -1.4 Supp/ha t DM/ha 1.9 2.2 0.3 Grazing/ha t DM/ha 5.3 5.6 0.3 Total Feed/ha t DM/ha 24.2 23.4 -0.8 Ext Feed % * % 21.0 24.7 3.7 Bought Feed % * % 9.9 13.7 3.8		Supp/cow *	t DM/cow	0.4	0.6	0.2
Pasture/ha t DM/ha 17.0 15.6 -1.4 Supp/ha t DM/ha 1.9 2.2 0.3 Grazing/ha t DM/ha 5.3 5.6 0.3 Total Feed/ha t DM/ha 24.2 23.4 -0.8 Ext Feed %* % 21.0 24.7 3.7 Bought Feed %* % 9.9 13.7 3.8		Grazing/cow *	t DM/cow	0.9	0.9	
Supp/ha t DM/ha 1.9 2.2 0.3 Grazing/ha t DM/ha 5.3 5.6 0.3 Total Feed/ha t DM/ha 24.2 23.4 -0.8 Ext Feed %* % 21.0 24.7 3.7 Bought Feed %* % 9.9 13.7 3.8		Total Feed/cow *	t DM/cow	6.1	6.1	
Grazing/ha t DM/ha 5.3 5.6 0.3 Total Feed/ha t DM/ha 24.2 23.4 -0.8 Ext Feed %* % 21.0 24.7 3.7 Bought Feed %* % 9.9 13.7 3.8		Pasture/ha	t DM/ha	17.0	15.6	-1.4
Total Feed/ha t DM/ha 24.2 23.4 -0.8 Ext Feed % * % 21.0 24.7 3.7 Bought Feed % * % 9.9 13.7 3.8		Supp/ha	t DM/ha	1.9	2.2	0.3
Ext Feed % * % 21.0 24.7 3.7 Bought Feed % * % 9.9 13.7 3.8		Grazing/ha	t DM/ha	5.3	5.6	0.3
Bought Feed % * % 9.9 13.7 3.8		Total Feed/ha	t DM/ha	24.2	23.4	-0.8
		Ext Feed % *	%	21.0	24.7	3.7
Feed offered to females > 20 months old / peak cows milked		Bought Feed % *	%	9.9	13.7	3.8
	* Feed offered to fema	ales > 20 months old / peak cows milked				

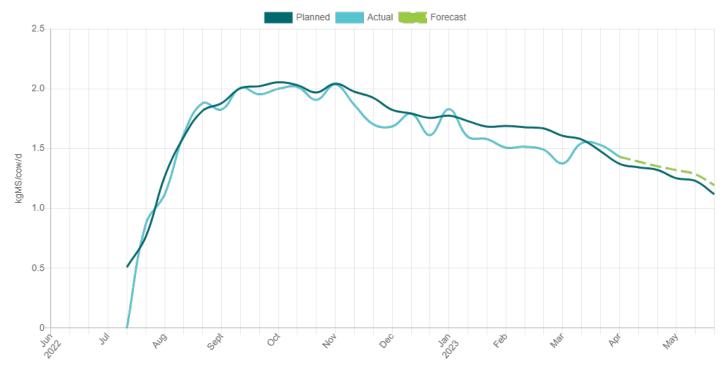




Production Per Ha



Production Per Cow





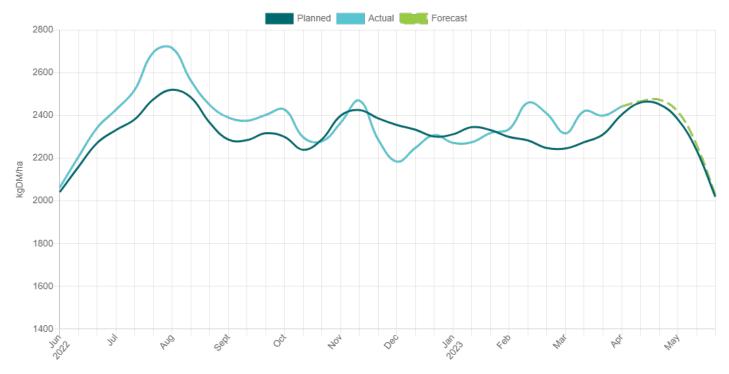
Consolidated Farm Report for LUDF DSM 2022/2023 Season



Milk Production Summary

Jun-22 0 - Jul-22 17 1.57 Aug-22 270 1.84 Sep-22 468 2.01 Oct-22 536 1.98 Nov-22 541 1.87 Dec-22 539 1.69 Jan-23 539 1.67 Feb-23 534 1.49 Mar-23 534 1.39 May-23 426 1.27	Month	Milkers	kgMS/hd/day	kgMS Total
Aug-22 270 1.84 Sep-22 468 2.01 Oct-22 536 1.98 Nov-22 541 1.87 Dec-22 539 1.69 Jan-23 539 1.67 Feb-23 538 1.51 Mar-23 534 1.49 Apr-23 483 1.39	Jun-22	0	-	0
Sep-22 468 2.01 Oct-22 536 1.98 Nov-22 541 1.87 Dec-22 539 1.69 Jan-23 539 1.67 Feb-23 538 1.51 Mar-23 534 1.49 Apr-23 483 1.39	Jul-22	17	1.57	838
Oct-22 536 1.98 Nov-22 541 1.87 Dec-22 539 1.69 Jan-23 539 1.67 Feb-23 538 1.51 Mar-23 534 1.49 Apr-23 483 1.39	Aug-22	270	1.84	15,351
Nov-22 541 1.87 Dec-22 539 1.69 Jan-23 539 1.67 Feb-23 538 1.51 Mar-23 534 1.49 Apr-23 483 1.39	Sep-22	468	2.01	28,208
Dec-22 539 1.69 Jan-23 539 1.67 Feb-23 538 1.51 Mar-23 534 1.49 Apr-23 483 1.39	Oct-22	536	1.98	32,900
Jan-23 539 1.67 Feb-23 538 1.51 Mar-23 534 1.49 Apr-23 483 1.39	Nov-22	541	1.87	30,313
Feb-23 538 1.51 Mar-23 534 1.49 Apr-23 483 1.39	Dec-22	539	1.69	28,312
Mar-23 534 1.49 Apr-23 483 1.39	Jan-23	539	1.67	27,833
Apr-23 483 1.39	Feb-23	538	1.51	22,670
	Mar-23	534	1.49	24,599
May-23 426 1.27	Apr-23	483	1.39	20,203
	May-23	426	1.27	16,714
Peak Milkers Total kgMS/hd Tot		Peak Milkers	Total kgMS/hd	Total kgMS
541 458		541	458	247,932

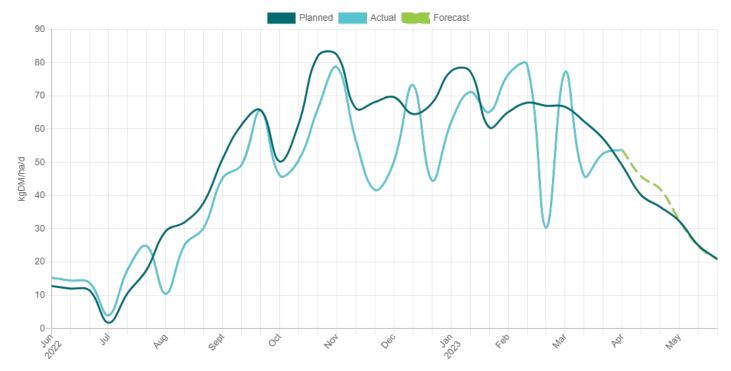
Pasture Cover





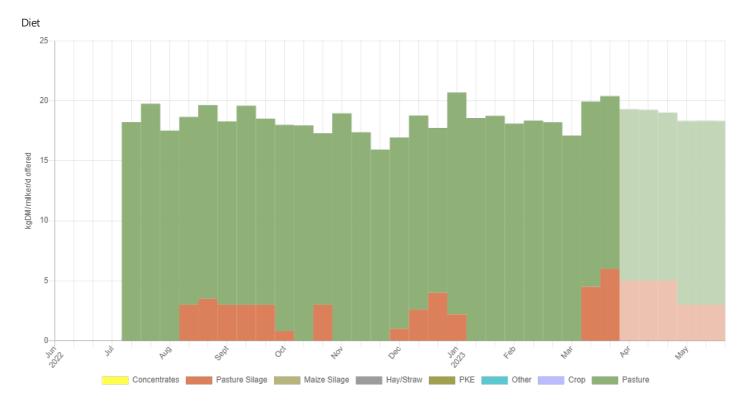


Pasture Net Growth



Pasture Overview

			Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23
Pasture	Grazing Area	ha	160	160	160	160	150	150	152	152	152	154	152	153
	Pasture Net Growth	kgDM/ha/d	14.5	15.8	22.3	53.4	54.3	58.8	55.7	66.0	64.3	58.3	47.2	25.8
	Pasture End Cover	kgDM/ha	2,404	2,757	2,384	2,478	2,346	2,232	2,282	2,285	2,281	2,411	2,473	1,922
Nitrogen	Nitrogen Area	ha	0.0	0.0	0.0	160.0	320.0	0.0	160.0	144.0	151.6	160.0	152.0	0.0
	Nitrogen Rate	kgN/ha			-	22.0	22.0	-	22.0	22.0	22.0	22.0	22.0	-
	Nitrogen Use	kg N/ha	0	0	0	22	66	66	88	108	129	151	172	172





Monthly Feed Use (kgDM Per Milker)

	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23
Pasture	-	19.7	16.3	15.8	16.4	17.4	15.2	18.6	18.2	15.6	14.2	15.3
Concentrates			-			-	-	-	-	-	-	-
Pasture Silage		-	2.6	3.0	1.3	-	2.6	0.7		3.6	5.0	3.0
Maize Silage			-			-	-	-	-	-	-	-
Hay/Straw		-	-			-				-		
PKE			-			-	-	-	-	-	-	-
Other			-			-	-	-	-	-	-	-
Crop		-	-			-				-	-	
Total Utilised		16.7	15.9	15.8	15.0	14.8	15.0	16.4	15.5	16.1	16.1	15.4

Monthly Supplement Use (tonnes DM Offered)

Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Total	kg/milker
	-	-	-	-	-		-	-	-	-	-	-	0.0
1.3	1.1	31.9	48.5	22.4		43.1	11.9		59.2	72.5	39.6	331.6	612.9
-	-	-		-		-			-		-	-	0.0
	-	-		-	-		-	-	-	-	-	-	0.0
-	-	-		-		-			-		-	-	0.0
	-	-		-	-		-	-	-	-	-	-	0.0
-		-				-			-			-	0.0
1.3	1.1	31.9	48.5	22.4	-	43.1	11.9	-	59.2	72.5	39.6	331.6	612.9
	1.3 - - -	1.3 1.1 			1.3 1.1 31.9 48.5 22.4 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - -	1.3 1.1 31.9 48.5 22.4 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - -	1.3 1.1 31.9 48.5 22.4 - 43.1 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - -	1.3 1.1 31.9 48.5 22.4 - 43.1 11.9 - <th>1.3 1.1 31.9 48.5 22.4 - 43.1 11.9 - -<th>1.3 1.1 31.9 48.5 22.4 - 43.1 11.9 - 59.2 -<</th><th>1.3 1.1 31.9 48.5 22.4 - 43.1 11.9 - 59.2 72.5 - <td< th=""><th>1.3 1.1 31.9 48.5 22.4 - 43.1 11.9 - 59.2 72.5 39.6 -</th><th>1.3 1.1 31.9 48.5 22.4 - 43.1 11.9 - 59.2 72.5 39.6 331.6 -</th></td<></th></th>	1.3 1.1 31.9 48.5 22.4 - 43.1 11.9 - - <th>1.3 1.1 31.9 48.5 22.4 - 43.1 11.9 - 59.2 -<</th> <th>1.3 1.1 31.9 48.5 22.4 - 43.1 11.9 - 59.2 72.5 - <td< th=""><th>1.3 1.1 31.9 48.5 22.4 - 43.1 11.9 - 59.2 72.5 39.6 -</th><th>1.3 1.1 31.9 48.5 22.4 - 43.1 11.9 - 59.2 72.5 39.6 331.6 -</th></td<></th>	1.3 1.1 31.9 48.5 22.4 - 43.1 11.9 - 59.2 -<	1.3 1.1 31.9 48.5 22.4 - 43.1 11.9 - 59.2 72.5 - <td< th=""><th>1.3 1.1 31.9 48.5 22.4 - 43.1 11.9 - 59.2 72.5 39.6 -</th><th>1.3 1.1 31.9 48.5 22.4 - 43.1 11.9 - 59.2 72.5 39.6 331.6 -</th></td<>	1.3 1.1 31.9 48.5 22.4 - 43.1 11.9 - 59.2 72.5 39.6 -	1.3 1.1 31.9 48.5 22.4 - 43.1 11.9 - 59.2 72.5 39.6 331.6 -

Excludes calf feeds

Compare Profit & Loss

			Plan	Actual/Forecast	Difference
Revenue	Stock	Net Milk Sales - this season	1,782,233	2,223,487	441,254
		Net Livestock Sales	90,179	90,746	567
		Total	1,872,412	2,314,233	441,821
	Crop & Feed	Capital Value Change	-1,375	299	1,674
		Total	-1,375	299	1,674
	Total Revenue		1,871,036	2,314,532	443,496
Expenses	Wages	Wages	140,000	170,415	30,415
		Management Wage	46,920	51,395	4,475
	Stock	Animal Health	69,611	70,330	719
		Breeding	27,800	29,755	1,955
		Farm Dairy	8,062	13,525	5,463
		Electricity	19,460	20,558	1,098
	Feed/Crop	Pasture Conserved	6,400	3,200	-3,200
		Feed Crop	29,825	31,200	1,375
		Bought Feed	88,490	136,345	47,855
		Calf Feed	5,295	446	-4,849
	Grazing	Grazing	270,045	314,776	44,731
	Other Farm Working	Fertiliser (Excl. N)	35,680	35,680	
		Nitrogen	42,400	93,857	51,457
		Irrigation	64,000	70,400	6,400
		Weed & Pest Control	3,840	3,840	
		Vehicle Expenses	11,200	12,800	1,600
		Fuel	11,200	12,800	1,600
		R&M Land/Buildings	59,200	64,000	4,800
		Freight & Cartage	1,600	1,600	
	Overheads	Administration Expenses	24,000	30,400	6,400
		Insurance	16,000	16,800	800
		ACC Levies	4,800	4,800	
		Rates	12,800	12,800	
	Total Farm Working Expens	es	998,628	1,201,722	203,094
	Depreciation		0	0	
	Total Farm Expenses		998,628	1,201,722	203,094
Economic Fa	rm Surplus (EFS)		Nitrogen 42,400 93,857 Irrigation 64,000 70,400 Weed & Pest Control 3,840 3,840 Vehicle Expenses 11,200 12,800 Fuel 11,200 12,800 R&M Land/Buildings 59,200 64,000 Freight & Cartage 1,600 1,600 Administration Expenses 24,000 30,400 Insurance 16,000 16,800 ACC Levies 4,800 4,800 Rates 12,800 12,800 998,628 1,201,722 0 0 0 0		
Farm Profit b	efore Tax		872.408	1.112.809	240,401

EFS is a measure of farm business profitability independent of ownership or funding, used to compare performance between farms.

EFS should include an adjustment for unpaid family labour and management. This can be added to the expense as management wages.

Consultant Comments

Jeremy Savage - At 2,400 kgDM/Ha - cover on track nicely to finish off the season. Note some pretty high rates of silage feeding last week @ 7 kgDM/cow. Can we utilise this ok ? Plus the drop in quality may not be ideal for getting condition on cows. Suggest 4-5 kgDM for longer periods would be better than really high rates like this. Shaping up for a good finish for the season. Cows holding up well.