



South Island Dairying
Development Centre

Accelerating
Environmentally Responsible,
Profitable Dairy Farming.

www.siddc.org.nz

2022/23 LUDF ACTUAL VS BUDGET

Summary

The 2022/23 season witness a very high rate of dairy price inflation. LUDF weathered this inflation reasonably well with low inputs. However the costs and profitability was hampered by production not meeting budget for the 2nd season on 10 in 7. Cow numbers fell short with higher spring losses of cows. A very wet season and a slow spring hampered growth rates and per cow production. A drop milk price also dropped the gross farm in come.

Production 22/23 Actual

Peak Cows	541 cows
Total	251,463
Per cow	465 kgMS
Per Ha	1,552 kgMS
Payout	\$8.20 / kgMS
Farm Operating Expenditure	\$5.63 / kgMS
Total Operating Expenditure	\$1,392,697
EBIT	\$808,572 (\$4,991 / Ha)

Production 22/23 Budget

Peak Cows	557
Total	266,000
Per cow	478 kgMS
Per Ha	1,663 kgMS
Payout	\$9.30 / kgMS
Total Operating Expenditure	\$1,340,824
Farm Operating Expenditure	\$5.04 / kgMS
EBIT	\$1,259,575 (\$7,775 / Ha)

LUDF Actual Results

Account	Adj Season YTD 2022/2023 \$	2022/23 budget \$
REVENUE		
Dividend Income	59,413	
Sales - Calves	47,288	
Sales - R2 Heifers	4,294	
Sales - Steers	0	
Sales - Cows	121,896	126,599
Sales - Bulls	0	
Sales - Other Livestock	0	
Sales - Feed, Silage, Other Crops	0	
Sales - Milk Solids Current Season	1,546,394	1,907,077
Payments Milk Solids Prev Season	455,131	
Income - Rent	0	
Income - Other	0	
Milk Levy		
TOTAL REVENUE	2,234,416	2,033,676
EXPENSES		
<u>Salary Costs</u>		
Farm Salaries Perm & F/Term	231,009	
Farm Casuals	18,578	
Allowances	0	
Superann ACC Incr. Provision	6,508	
Total Farm Salary Costs	256,196	259,000
<u>Operating Expenses</u>		
Internal Sales; Grazing, Feed	0	
Internal Services; Fees, LU Accom	0	
Appointment Expenses	665	
H&S/Prot. Clothing/BioSecurity	717	
Staff Development	326	
Livestock Purchases	0	
Animal Health	76,429	72,189
Breeding	63,643	71,952
Feed & Grazing	535,661	417,294
Crops/Pastures	0	10,167
Seed	0	
Fertilisers	162,836	173,023
Weed & Pest Control	1,463	
Contractors	45,325	36,323
Electricity	66,517	84,408
Freight	14,685	12,627
Vehicle Expenses	24,073	24,000
R&M (except Farm Houses)	66,511	95,200
R & M (Farm Houses)	0	
Dairy Shed Operating Expenses	8,033	8,306
Farm Demonstration Costs	0	
Administration	13,135	22,540
Fixed Charges	19,553	12,706
Livestock Decreases (Increases)	0	
Feed Decrease (Increase) Stock	0	
Other Expenses	0	10,290
Milk Levy	17,310	11,199
Total Farm Operating Costs	1,373,097	1,321,224
East Block Adjustment to Operating Costs	19,600	19,600
Farm Operating Expenditure	1,392,697	1,340,824
Milk Production kgMS	247,291	266,000
Farm Operating Costs per kgMS	\$ 5.63	\$ 5.04
Milk Price	\$ 8.20	\$ 9.30
Milk Gross income	2,027,786	2,473,800
Stock Gross income	173,478	126,599
Total Gross income	2,201,264.41	2,600,399.00
Less		
Farm Operating Expenditure	1,392,697	1,340,824
Equals		
EBIT	808,567	1,259,575
Financial Ratios		
EBIT / Ha	\$ 4,991	\$ 7,775
Farm Operating Expenditure / kgMS	\$ 5.63	\$ 5.04